

Job Opening: Yorkton Aircraft Service Ltd.

Product Manager

Duties and Responsibilities:

As Product Manager, you will be responsible for ensuring effective delivery to market on the various lines in our product mix. You will communicate with and become a lead contact internally and with industry customers and stakeholders, vendors, suppliers and in some instances Transport Canada.

This is not a sales position. We value strong, stable relationships and you will be instrumental in helping customers and suppliers grow their business. You will be responsible for delivering the Yorkton Aircraft brand at every touch point. You will search out, recommend and add lines to our mix and make marketing recommendations. You will develop quotes, prepare and deliver product presentations, recommend, source and deliver product training for internal staff and customers. You will be responsible for timely purchasing decisions and managing inventory. Travel is involved primarily during the off season (September to April).

Qualifications

This is a new position for our team so we require a disciplined person with strong organizational, self starting skills and a strategic thinker. Your work ethic, drive, mature attitude, innovativeness, team playing interest and ability to learn will be key factors in your success. You must have a desire to build this position and become a strong contributor to our team and industry.

You must enjoy people, spending time in the market, conducting research and finding innovative solutions. Support after the product delivery is equally as important to YAS. You must be motivated by helping others and being the go-to person. Quite simply you have to care about what you do.

Excellent English communication skills, both written and verbal are a must. Computer skills are necessary.

If you have been a trusted advisor in other employment this unique opportunity may be interesting to you. Ideally you also have 2 or more years experience in parts sales and maintaining inventory. You have strong customer service skills. You must be intrigued about learning new technologies.

An agricultural background is necessary. Previous association with aviation is a plus but a mechanical aptitude is more important to this role.

Hours: Monday – Friday 8am – 5pm primarily. The main travel season is September - April including a number of trade shows. You must be able to work flexible/extended hours and weekends occasionally. You must have a clear abstract Class 5 license and a valid Passport. The main support season is May - August.

Wage: Negotiable plus a comprehensive benefits package including pension benefits (Open to a bonus structure)

Yorkton Aircraft is a growing company located at the Yorkton Airport. Specializing in agriculture aircraft maintenance and product support, we deal with clients across Canada and many suppliers in Canada, the USA, Australia, South Africa and Europe. We are committed to our goals of Zero Downtime, Zero Call Backs, Zero Disappointment. Very serious goals but we focus on having fun doing it. We are a close knit business, operating like a family.

Resumes with reference by email only to cheryl@yorktonaircraft.com. No phone calls please. Thank you for your interest in this position, but only those to be interviewed will be contacted.

www.yorktonaircraft.com

Hangar #2 Yorkton Airport

We're There
To Keep YOU
In the Air

